FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC.

FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. TABLE OF CONTENTS JUNE 30, 2024 AND 2023

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
Florida State University Research Foundation, Inc.:

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of the Florida State University Research Foundation, Inc. (the Research Foundation), a direct-support organization and component unit of Florida State University, as of and for the years ended June 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the Research Foundation's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Research Foundation as of June 30, 2024 and 2023, and the changes in its financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Research Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

The Research Foundation's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Research Foundation's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Research Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Research Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal-control related matters that we identified during the audits.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis as noted in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 14, 2024, on our consideration of the Research Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Research Foundation's internal control over financial reporting and compliance.

James Meore : 6., P.L.

Tallahassee, Florida October 14, 2024

Florida State University Research Foundation, Inc. (the Research Foundation) is pleased to present its financial statements for fiscal years 2024 and 2023. The intent of this discussion and analysis of financial performance is to provide readers with a comprehensive picture of the Research Foundation's financial condition and results of operations. It should be read in conjunction with the audited financial statements and related footnotes as details provided there are not necessarily repeated in this analysis.

This annual report consists of a series of financial statements. The Statements of Net Position and the Statements of Revenues, Expenses and Changes in Net Position provide information about the activities of the Research Foundation as a whole and present an overall view of the Research Foundation's finances. These statements include all assets and liabilities using the accrual basis of accounting, which is similar to the accounting method used by most private-sector companies. All current year revenues and expenses are considered regardless of when cash was received or disbursed. The primary purpose of the Statements of Cash Flows is to provide information about the cash receipts and disbursements of an entity during a period. This statement aids in the assessment of an organization's ability to generate future net cash flows and meet obligations as they come due. The accompanying footnotes to the financial statements provide further information related to amounts presented on the financial statements. The following discussion is meant to focus on key changes that occurred during the current financial period.

FINANCIAL HIGHLIGHTS

The net position of the Research Foundation decreased from \$177.6 million to \$157.3 million at June 30, 2024. The net decrease is a result of increased Contributions to Florida State University (the University) offset by the gains from investments and operations. Net position indicates the overall financial strength of the Research Foundation and is equal to assets less liabilities. The net position will provide the resources necessary to continue funding research programs and research facilities, as well as to meet other obligations in the coming years.

Revenues at the Research Foundation consist of licensing and royalty revenues, privately-funded contracts and grants, building rentals, and investment earnings.

- Licensing Fees and Royalties increased from the previous year. Licensing Fees and Royalties were approximately \$345,507 in fiscal year 2024 as compared to \$251,031 in fiscal year 2023. The increase of approximately \$94,500 is related to current agreements seeing positive advancements and sales related to the licensed technology.
- Contract and grant revenues increased from the prior year. Contract and grant revenues
 were \$10.0 million in 2024 as compared to \$9.5 million in 2023. This increase in contract
 and grant revenue is attributed to the increase of contract and grant research activity
 recognized during fiscal year 2024.
- **Building rental revenues** increased from the previous year. Building rental revenues were \$3.3 million in fiscal year 2024 as compared to \$3.1 million in fiscal year 2023, with an increase of approximately \$137,000. The increase is attributable to the completion of construction projects early in the fiscal year resulting in a 98.9% occupancy rate.

(Continued)

Investment earnings consisted of a gain of \$14.7 million during fiscal year 2024 compared to a gain of \$12.9 million during fiscal year 2023. During the fiscal year 2024, the Research Foundation realized an investment return of approximately 8.8% compared to 8% the previous fiscal year when excluding the loss of Investment in Real Estate written off at the end of the year.

RESEARCH FOUNDATION FUNDED PROGRAMS HIGHLIGHTS

Past royalty revenue and investment earnings provide resources for various internal research programs developed at the University. Spending for these programs is listed as "Research Foundation funded programs" on the Statements of Revenues, Expenses and Changes in Net Position. These programs include:

- Krafft Professorships assist the University in recruiting national scholars by providing a \$40,000 annual grant to selected scholars employed by the University in various disciplines. Past recipients include Pulitzer Prize winners in literature and music composition, a four-time Emmy Award winner, and a former chair of the National Endowment for the Arts. Krafft Professors bring new opportunities to students and campus. The grants are funded from investment earnings with up to \$800,000 committed to this program annually. During fiscal year 2024 there were four full Krafft professors, one partial Krafft professor, and one Edgar professor for a total commitment of \$188,000 to the program.
- o **Grants for Application Proof of Concept (GAP) Funding Program** support enhancements of inventions or other original works that have been disclosed to the University. It funds projects that University researchers and other interested parties agree will quickly improve the odds that current research results will lead to public availability of a new product or service. The Research Foundation has funded \$250,000 per year for over fifteen years.

OVERVIEW OF THE FINANCIAL STATEMENTS

Statements of Net Position

The Statements of Net Position present the assets, liabilities, and net position of the Research Foundation as of the end of the fiscal years. From the data presented, readers are able to determine the net position available to continue the operations of the organization. In 2024, there was a decrease in total assets of \$21.2 million.

The current assets increased by \$14.3 million. Cash and cash equivalents were lower at year end because less cash on-hand was necessary to cover current operating expenses. Current investments (unrestricted and restricted) increased by approximately \$16.9 million due to the market moving in a positive direction during the current year. Of the current investments, the restricted portion decreased by \$3 million as principal payments were made during the fiscal year per the Note Payable Arbitrage Monitoring agreement.

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Grants receivable decreased by \$1.1 million due to normal operating situations for the current year.

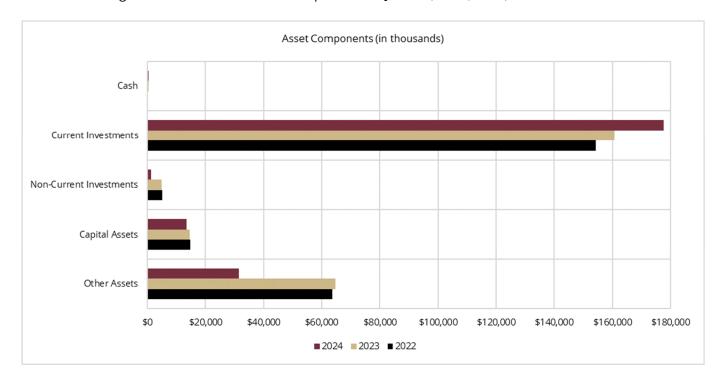
Non-current investments decreased by \$3.6 million during fiscal year 2024, primarily due to beginning the process of demolishing the Burt Reynolds Hall investment property in preparation of transferring the property to the University.

Notes receivable decreased by approximately \$1.1 million. The decrease is primarily due to an early payoff of an outstanding notes balance and scheduled payments received on the remaining outstanding notes balances.

Deposits held with the University decreased by \$31.0 million. The decrease is mainly related to the University beginning to use funds from the \$44 million deposit provided by the Research Foundation towards the construction of the Interdisciplinary Research and Commercialization Building.

Capital assets (net) decreased by \$1.2 million. This is the result of the annual amortization of the various properties under the capital lease agreements offset. These assets represent the current amortized cost of various Research Foundation leasehold agreements in Innovation Park.

The following chart illustrates the asset components as June 30, 2024, 2023, and 2022:



(Continued)

The royalty allocations payable consists primarily of past royalties not yet spent by departments, which are held on deposit at the Research Foundation, plus the current year department allocations. For the 2024 fiscal year, this payable increased by \$34,000 due to the departmental spending being less than additions to the departmental funds held by the Research Foundation.

Unearned revenue consists of the unexpended portions of contract and grant revenue receipts that are being administered by the Research Foundation. Revenue per the Statements of Revenues, Expenses and Changes in Net Position is recognized only to the extent expenses are incurred in executing the applicable contracts and grants. Unearned revenue increased by \$2.1 million in 2024 due to the increase in contract and grant funding received by the Research Foundation but not yet spent during the current fiscal year.

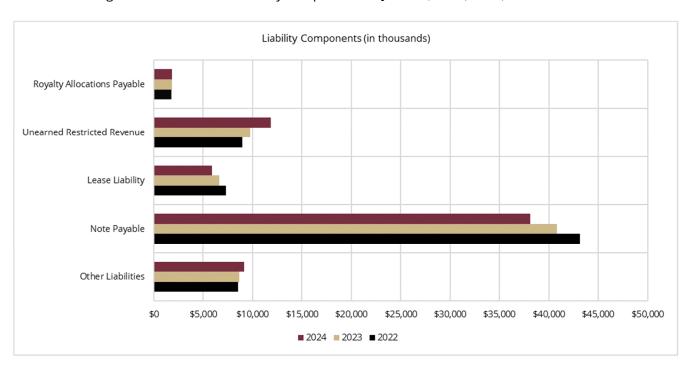
The University fund payable increased by \$354,000 mainly due to an increased amount of indirect costs due to the University as of the end of the fiscal year.

Lease liability (current and non-current, net) decreased by \$736,000 which is equal to the annual principal payment to the State Board of Administration and the amortization of the bond premium.

Note Payable (current and non-current, net) decreased by \$2.7 million which is equal to the annual principal payment for fiscal year 2024.

In the 2024 fiscal year, total liabilities decreased by \$841,000. The change is primarily attributable to decreases in both the lease and note payable liabilities of \$3.4 million offset by the increase of unearned revenue of \$2.1 million.

The following chart illustrates the liability components at June 30, 2024, 2023, and 2022:



(Continued)

Computing and presenting the net position (the difference between assets and liabilities) is one way to illustrate the financial health or financial position of the Research Foundation. Over time, increases or decreases in net position are an indicator of whether the overall financial health is improving or deteriorating. The following table summarizes assets, liabilities, and net position for the:

Net Position (in Millions)

	Years Ended June 30,						
	2024		:	2023	:	2022	
Current and Other Assets	\$	210.7	\$	230.7	\$	223.3	
Capital Assets and Land		13.4		14.6		14.9	
Total Assets	\$	224.1	\$	245.3	\$	238.2	
Debt Outstanding - Capital Assets	\$	5.8	\$	6.6	\$	7.3	
Other Liabilities		61.0		61.1		62.4	
Total Liabilities	\$	66.8	\$	67.7	\$	69.7	
Destricted for Dake Comica		41.0	*	440	*	40.5	
Restricted for Debt Service	\$	41.9	\$	44.9	\$	48.5	
Net Investment in Capital Assets		7.4		7.8		7.4	
Unrestricted		108.0		124.9		112.6	
Net Position	\$	157.3	\$	177.6	\$	168.5	

The Research Foundation's overall financial condition remains healthy with total assets exceeding total liabilities by \$157.3 million and \$177.6 million, respectively.

Capital Assets and Debt Administration

Capital Assets: At June 30, 2024, the Research Foundation had \$33.8 million in capital assets and land, less accumulated depreciation of \$20.4 million, for net capital assets of \$13.4 million. Amortization and depreciation expenses totaled \$1,276,769 and \$1,138,868 for the fiscal years ended June 30, 2024, and 2023, respectively.

(Continued)

The following table summarizes the Research Foundation's capital assets, net of accumulated amortization and depreciation, as of June 30:

	2024	2024 2023		2022
Land	\$ 2,618,820	\$	2,618,820	\$ 2,618,820
Right to use leased asset	10,791,039		11,174,584	12,207,817
Construction in progress	-		769,909	-
Equipment	-		10,675	25,274
Total capital assets, net	\$ 13,409,859	\$	14,573,988	\$ 14,851,911

Additional information about the Research Foundation's capital assets is presented in the notes to the financial statements.

Debt Administration: As of June 30, 2024, the Research Foundation had \$44 million in outstanding debt representing a decrease of \$3.4 million from the prior fiscal year balance of \$47.4 million. Additional information about the Research Foundation's long-term debt is presented in the notes to the financial statements.

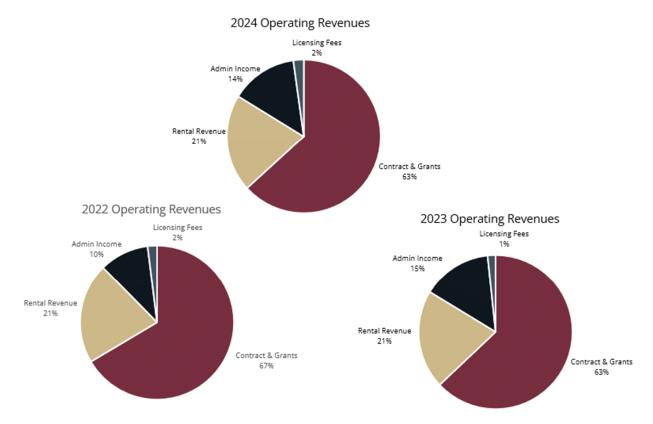
Statements of Revenues, Expenses and Changes in Net Position

Revenues from licenses and copyrights, contracts and grants, administrative income, rental of research facilities, and investments provide the primary resources used to fund Research Foundation activities. The Research Foundation received \$30.6 million in total revenues during fiscal year 2024 compared to \$28 million in fiscal year 2023. The \$2.5 million increase in revenues is primarily attributable to an investment gain of \$14.7 million in fiscal year 2024 compared to \$12.8 million in fiscal year 2023. The year over year change in investment earnings was approximately \$1.8 million in fiscal 2024. Contract and grant revenue increased by \$522,000 from the prior year for a total of \$10.0 million in fiscal 2024. The Research Foundation also recognized \$3.3 million in rental revenue during fiscal year 2024.

The largest source of income in fiscal year 2024 and 2023 was investment earnings.

(Continued)

The following charts depict the sources of operating revenues for the periods ending June 30, 2024, 2023, and 2022.



Other operating expenses were \$33.3 million and \$3.5 million in fiscal year 2024 and 2023, respectively.

Contributions to Florida State University and its related entities rose by \$29.9 million compared to the previous year. This increase is mainly attributed to the construction expenses for the Interdisciplinary Research and Commercialization Building, which were recorded against the \$44 million deposit provided by the Research Foundation. The increase is offset by contributions from the University for new initiatives funded by the Research Foundation that benefit the University.

(Continued)

The following list describes the types of receipts and disbursements made as Contributions (from) to the University in 2024, 2023, and 2022:

	Years Ended June 30,					
		2024	2023		2022	
Contributions toward Office of Commercialization	\$	25,963	\$	21,930	\$	16,473
Residuals available for research spending		401,793		458,900		43,985
Contracted services, recruiting, and other		1,390,064		2,142,192		788,492
Construction Costs		30,510,214		-		-
Indirect Cost Distributed to Departments		432,000		120,000		90,000
Initiatives funded by the Research Foundation, for the benefit of the University		900,000		-		-
Contributions from the Florida State University Foundation to support Research Foundation initiatives		(175,000)		_		-
Contributions from the University		(1,498,726)		(607,889)		(510,360)
	\$	31,986,308	\$	2,135,133	\$	428,590

Non-operating revenues were approximately \$436,000 higher in 2024 compared to 2023. This increase is primarily due to an investment gain related to favorable market conditions offset by an increase of investment portfolio fees. The Research Foundation had investment gains of \$14.7 million in 2024 compared to \$12.9 million of investment gains in 2023.

Economic Factors and Next Year's Budget

The Research Foundation concluded the 2024 fiscal year with a decrease in total award dollars. However, the total number of contracts and grants proposals and awards slightly increased in the fiscal year. Proposals grew from 197 in the previous year to 214 in the current year. Awards increased to 156 in the current year from 150 in the previous year. The total dollars awarded decreased from \$16,179,153 in fiscal year 2023 to \$11,458,702 in fiscal year 2024. This is a result of principle investigators seeking grant opportunities with smaller award amounts. These awards stem primarily from private companies, foundations, and foreign governments.

(Continued)

In her second year as the University's Vice President for Research and Research Foundation's President, Stacey Patterson has brought a renewed focus on industry funded research. The Office of Research has developed the ASPIRE Strategic Plan that includes initiatives to increase private sector engagement. We are in year two of a five-year plan which aims to see total research expenditures reach \$500 million for public and private funds. Dr. Patterson has dedicated resources and increased new hires in support of this effort. While the Research Foundation will only account for a small percentage of the \$500 million goal, we anticipate privately funded contracts and grants to increase in fiscal year 2025.

Parallel to increasing privately funded research expenditures, the Research Foundation is working with the Research Commercialization team to increase intellectual property activity and revenue. As we more closely engage with the private sector, we believe more patents, licenses, and royalties will be produced, though those metrics may be a lagging indicator of success. Initially, the Research Foundation may see increased patent and copyright legal fees as we pursue legal protection on new technologies. Commercialization has been identified as a large potential growth area for the University's Research division.

One steady income source for the Research Foundation is the management of our seven buildings. Revenue continues to remain stable due to the almost 99% occupancy rate. All renovation projects are complete in the Innovation Park buildings and that space is now rented at full capacity. Only one renovation and expansion project remains as we enter into the 2025 fiscal year - a private company is expanding their currently leased space at our Commonwealth property. Revenue is expected to marginally increase for all buildings. As demand for space is high, we anticipate this income to remain stable over the next year.

Even though the Research Foundation continued to see growth in our investment portfolio during fiscal year 2024, this is the part of our organization that is the most unpredictable. Interest rate changes, a volatile market, and Board expenditures are examples of items that could impact our investment balance. However, we do not anticipate investments in new capital projects or large non-operating transactions in fiscal 2025.

For fiscal year 2025, the Research Foundation's Board of Directors approved a net operating budget of \$723,600 which represents a \$673,600 increase from the prior year. This increase is a combination of a decrease in legal and litigation costs due to case settlement and higher expected returns on short-term investments, offset by increases in the operating costs of contracts and grants, licensing fee and royalties, and building items.

Component Unit

The Research Foundation is considered a component unit of Florida State University, and as such, submits required financial information to be included in their government-wide and fund financial statements. Florida State University financial statements can be viewed at the following website: http://controller.vpfa.fsu.edu/Annual-Financial-Reports.

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Request for Information

Questions concerning the financial information included in this report or requests for additional information should be addressed to Florida State University Research Foundation, Inc., 2000 Levy Ave Building A., Suite 351, Tallahassee, FL 32310.

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF NET POSITION JUNE 30, 2024 AND 2023

	2024	2023
<u>ASSETS</u>		
Current assets		
Cash and cash equivalents	\$ 397,761	\$ 457,975
Current investments, unrestricted	46,375,463	38,477,945
Due from related party- restricted investment	41,904,500	44,869,000
Due from related party- investment	89,260,687	77,315,657
License fees and royalties receivable, net	174,973	115,083
Grants receivable, net	1,301,202	2,431,051
Notes receivable, current portion	242,426	1,672,589
Accounts receivable, other, net	608,558	613,426
Prepaid expenses	94,020	95,989
Total current assets	180,359,590	166,048,715
Noncurrent assets		
Non-current investments	1,313,515	4,905,340
Notes receivable, long term portion	15,012,770	14,713,524
Deposit held with Florida State University	13,990,351	45,036,023
Capital assets:	,-,-,	,,
Non-depreciable	2,618,820	3,388,729
Depreciable, net	-,010,020	10,675
Right to use leased asset, net	10,791,037	11,174,584
Total noncurrent assets	43,726,493	79,228,875
Total assets	224,086,083	245,277,590
<u>LIABILITIES</u>		
Current liabilities		
Inventors' royalty allocations payable	180,007	156,783
Departmental royalty allocations payable	1,690,629	1,680,111
Other liabilities	256,492	118,213
Unearned restricted revenue	11,848,378	9,783,948
Florida State University fund payable	8,762,746	8,408,751
Lease liability, current portion	695,000	670,000
Note payable, current portion	2,760,000	-
Total current liabilities	26,193,252	20,817,806
Noncurrent liabilities		
Lease liability, long-term portion	5,170,731	5,931,550
Note payable, long-term portion	35,335,000	40,790,000
Annuity obligations	142,651	143,346
Total noncurrent liabilities	40,648,382	46,864,896
Total liabilities	66,841,634	67,682,702
NET DOSITION		
NET POSITION		
Net position		
Restricted for debt service	41,904,500	44,869,000
Net investment in capital assets	7,401,475	7,829,092
Unrestricted	107,938,474	124,896,796
Total net position	\$ 157,244,449	\$ 177,594,888

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
License and grant revenues		
Licensing fees and royalties	\$ 345,507	\$ 251,031
Contracts and grants - restricted	10,015,194	9,492,973
Administrative - unrestricted:	-,, -	-, -,
Contracts and grants	2,224,861	2,211,583
Total license and grant revenues	12,585,562	11,955,587
License and grant expense		
Inventors' royalty allocations	(180,689)	(106,348)
Departmental royalty allocations	(433,603)	(307,678)
Patent and licensing costs, net	(1,171,453)	(1,271,072)
Contracts and grants	(10,015,194)	(9,492,973)
Total license and grant expenses	(11,800,939)	(11,178,071)
Net license and grant income	784,623	777,516
Rent revenues (expenses)		
Rental revenue	3,256,877	3,119,761
Building occupancy costs:	5,200,077	5,115,701
Interest on bonds	(122,031)	(162,881)
Amortization and depreciation	(1,276,768)	(1,138,868)
Other	(316,081)	(181,217)
Net rental income	1,541,997	1,636,795
Other operating revenues (expenses)		
Personnel costs	(958,973)	(847,249)
Contributions to Florida State University and related organizations	(31,986,307)	(2,135,133)
Miscellaneous	(72,254)	(79,359)
Research Foundation funded programs	(300,749)	(414,771)
Total other operating expenses	(33,318,283)	(3,476,512)
On weather a long	(20.001.662)	(1.0(2.201)
Operating loss	(30,991,663)	(1,062,201)
Nonoperating revenues (expenses)	14.660.000	10.055.521
Investment revenue	14,668,829	12,857,531
Investment portfolio fees	(2,973,563)	(1,349,909)
Interest income	41,422	95,299
Interest on debt service	(1,023,829)	(1,344,902)
Change in annuity value	(66,815)	(48,729)
Miscellaneous	(4,820)	(4,013)
Total nonoperating revenues	10,641,224	10,205,277
Change in net position	(20,350,439)	9,143,076
Net position, beginning of year	177,594,888	168,451,812
Net position, end of year	\$ 157,244,449	\$ 177,594,888

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
Cash flows from operating activities		
Licensed products and building program:		
Licensing fees and royalties	\$ 285,617	\$ 280,369
Rental income	3,141,655	3,116,700
Departmental allocation payments	(580,550)	(347,011)
Patent and licensing costs Building occupancy	(918,972) (514,274)	(1,273,907) (241,395)
Interest paid on obligations under lease liabilities	(116,728)	(162,881)
IDC receivable from Florida State University	(34,877)	(7,921)
Net cash provided by licensed products and building program	1,261,871	1,363,954
Contracts and grants:		
Receipts	15,434,334	12,337,246
Disbursements	(9,851,872)	(9,449,717)
Net cash provided by contracts and grants	5,582,462	2,887,529
Other receipts or disbursements:		
Personnel costs	(958,973)	(847,249)
Research Foundation funded programs	(309,249)	(525,229)
Contributions (to) from Florida State University	(1,116,198)	(1,913,998)
Other disbursements	(63,170)	(56,573)
Net cash used in other receipts or disbursements	(2,447,590)	(3,343,049)
Net cash provided by operating activities	4,396,743	908,434
Cash flows from noncapital financing activities		
Administrative fees and other	(4,820)	(4,013)
Deposits returned from (made to) Florida State University	422,820	(4,013)
Payments on note payable	(2,695,000)	(2,375,000)
Interest on debt service	(1,023,829)	(1,344,902)
Net cash used in noncapital financing activities	(3,300,829)	(3,723,915)
Cook flows from investing activities		
Cash flows from investing activities Purchase of investments	(20 001 077)	(129 001 242)
Sale of investments	(28,881,877) 27,290,921	(128,001,342) 133,358,228
Interest income	41,422	95,299
Collections on notes receivable	2,430,916	1,660,486
Advances on notes receivable	(1,300,000)	(2,700,000)
Net cash (used in) provided by investing activities	(418,618)	4,412,671
Cash flows from capital and related financing activities Principal payments on obligations under lease liabilities	(670,000)	(640,000)
Gift annuity payments	(67,510)	(67,510)
Construction of buildings	(07,510)	(691,303)
	(727.510)	
Net cash used in capital and related financing activities	(737,510)	(1,398,813)
Net (decrease) increase in cash and cash equivalents	(60,214)	198,377
Cash and cash equivalents, beginning of year	457,975	259,598
Cash and cash equivalents, end of year	\$ 397,761	\$ 457,975

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

(Continued)

	2024	2023
Reconciliation of operating (loss) income to net cash provided by (used in) operating activities:		
Operating loss	\$ (30,991,663)	\$ (1,062,201)
Adjustments to reconcile operating loss		
to net cash provided by operating activities:		
Amortization and depreciation of capital and right to use lease assets	1,276,768	1,138,868
Amortization of bond premium	(65,820)	(65,819)
Changes in operating assets and liabilities:		
License fees and royalties receivables	109,943	(40,662)
Other receivables	1,134,717	(168,353)
Prepaid expenses	1,969	12,872
Deposit held with Florida State University	30,510,214	_
Change in allowance	(169,833)	70,000
Royalty allocations payable	33,742	67,015
Florida State University fund payable	353,995	221,135
Other liabilities	138,281	(64,100)
Unearned restricted revenue	2,064,430	799,679
Net cash provided by operating activities	\$ 4,396,743	\$ 908,434
Supplemental noncash information		
Unrealized net investment gain	\$ 11,595,623	\$ 3,783,462
Long term investment purchased with accounts payable	\$ -	\$ 189,295

(1) **Reporting Entity:**

The Florida State University Research Foundation, Inc. (the Research Foundation) is a direct support organization as provided for in Section 1004.28, Florida Statutes, Board of Governors Regulation 9.011, and Board of Trustees Regulation 6C2R-2.025. The Research Foundation is considered a component unit of Florida State University (the University). The Research Foundation was formed as a not-for-profit organization in September 1993, in the state of Florida. The purpose of the Research Foundation is to promote and assist the research and training activities of the University through income from contracts, grants, and other sources, including income derived from the development and commercialization of the University's work products.

The Research Foundation is responsible for (1) administering awards funded with private monies for research and development activities of the University where there is a commitment of the University's personnel, equipment, or other facilities; (2) administering income derived from patents and copyrights in accordance with the University's Policies on Patents and University-Sponsored Educational Materials (Copyrights); and (3) developing an infrastructure that supports research activities.

(2) Summary of Significant Accounting Policies:

(a) **Basis of accounting**— The financial statements of the Research Foundation have been prepared in accordance with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the standard-setting body for governmental accounting and financial reporting.

For financial reporting purposes, the Research Foundation is considered a special purpose government entity engaged only in business-type activities. Accordingly, the Research Foundation prepares its financial statements using the economic resources measurement focus and the accrual basis of accounting in accordance with GAAP for proprietary funds, which is similar to those for private business enterprises. Accordingly, revenues are recorded when earned and expenses are recorded when incurred.

- (b) **Use of estimates**—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.
- (c) Cash and cash equivalents—Cash consists of deposits with a financial institution.
- (d) **Investments**—In general, investments are reported at fair value when available. The Research Foundation categorizes its fair value measurements within the fair value hierarchy established by GAAP. The hierarchy is based on the valuation inputs used to measure the fair value of the assets. Level 1 inputs are quoted prices in active markets for identical assets, Level 2 inputs are significant other observable inputs, and Level 3 inputs are significant unobservable inputs. Investments in 2a7-like external investment pools are measured at amortized cost.
- (e) **Accounts receivable**—Receivables include grants receivables, license fees and royalty receivables, and other receivables such as rents and expense reimbursements, all of which are valued at net realizable value and are unsecured. It is the Research Foundation's policy to provide an allowance for accounts receivable that are not expected to be collected.

(2) Summary of Significant Accounting Policies: (Continued)

- (f) **Deposits held with Florida State University**—The Research Foundation reports costs and contributions to Florida State University related to the architectural and engineering of the Interdisciplinary Research and Commercialization Building (IRCB) and deposits related to other construction projects as deposits held with Florida State University.
- (g) **Notes receivable**—Notes receivable include an amount due from the Florida State University Real Estate Foundation and an amount due from the Leon County Research Development Authority.
- (h) Capital and right to use lease assets—Capital assets include land, construction in progress, equipment, and computer software with a useful life greater than one year. Building assets with an initial cost greater than \$100,000 and equipment assets with an initial cost greater than \$5,000 are recorded at cost and depreciated utilizing the straight-line method over the estimated useful lives of assets (generally 5 years for equipment and 12 to 30 years for buildings). Right to use lease assets with lease values exceeding \$100,000 are amortized over the shorter of the lease term or the useful life of the asset. Renovation costs on buildings under lease are capitalized as a right to use lease asset and amortized over the shorter of the useful life of the asset or the remaining life of the lease as of the date construction is completed.
- (i) **Royalty allocations payable**—Royalty allocations payable consists of two balance sheet components: the inventors' allocations payable and the inventors' department allocations payable.
- (j) **Bond premiums**—The Research Foundation amortizes bond premiums over the term of the related obligations under capital leases (bonds) using the straight-line method.
- (k) **Patent and licensing costs**—The Research Foundation recognizes patent and licensing costs as incurred. The Research Foundation receives patent and license cost reimbursements from licensees, which are recorded as offsetting the patent and licensing cost expense incurred by the Research Foundation during the year.
- (l) **Income taxes**—Pursuant to a determination letter received from the Internal Revenue Service, the Research Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code, and as such is liable for tax only on business income unrelated to the purpose for which it is exempt. No provision for income tax expense or liability has been made in either year presented. There are currently no Internal Revenue Service audits in progress for any tax periods, and no significant nonfederal tax jurisdictions. The Research Foundation's income tax returns for the past three years remain subject to examination.
- (m) Licensing fees and royalties—The Research Foundation recognizes licensing and royalty revenues on commercialization agreements resulting from intellectual property produced at Florida State University. Revenue is reported net of changes in allowance for doubtful accounts on related receivables.
- (n) **Administrative revenue unrestricted**—The Research Foundation recognizes administrative overhead and residual revenues on restricted contracts, grants, and licenses on an annual basis. These amounts are considered unrestricted and remain on deposit with the Research Foundation to support research activity at the University.

(2) **Summary of Significant Accounting Policies:** (Continued)

(o) Revenue recognition—

- (i) Operating revenues—includes activities that have the characteristics of exchange transactions, such as contracts and grants, building rental, and royalties and licensing. Exchange transactions are transactions in which each party receives and gives up essentially equal values.
- (ii) Nonoperating revenues—includes activities that have characteristics of nonexchange transactions, such as investment income. Nonexchange transactions are transactions in which an entity either gives or receives value to another party without directly giving or receiving equal value in return.
- (p) **Net position**—Net position is classified and displayed in three components:
 - (i) Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any debt that is attributable to those assets.
 - (ii) Restricted consists of net position that has constraints placed upon their use either by external donors or creditors or through laws, regulations or constraints imposed by law through constitutional provisions or enabling legislation, reduced by any liabilities to be paid from these assets.
 - (iii) Unrestricted consists of net position that does not meet the definition of "restricted" or "net investment in capital assets." When both restricted and unrestricted net position is available for use, it is the Research Foundation's policy to use the restricted resources first, then unrestricted resources as they are needed.
- (q) **Pronouncements issued**—GASB issued Statement No. 101, *Compensated Absences*, in June 2022. It aligns recognition and measurement guidance for all types of compensated absences under a unified model which will result in governments recognizing a liability that more appropriately reflects when they incur an obligation for compensated absences. The model also will lead to greater consistency in application and improved comparability across governments. Generally, a liability for leave that has not been used would be recognized if the leave is attributable to services already rendered, accumulates, and is more likely than not to be used for time off or otherwise paid or settled. The provisions in GASB 101 are effective for periods beginning after December 15, 2023.

GASB issued Statement No. 102, *Certain Risk Disclosures*, in December 2023. The objective of GASB 102 is to provide users of governmental financial statements with essential information about risks related to an entity's vulnerabilities due to certain concentrations or constraints. The provisions in GASB 102 are effective for fiscal years beginning after June 15, 2024.

GASB issued Statement No. 103, Financial Reporting Model Improvements in April 2024. The objective of GASB 103 is to improve key components of the financial reporting model to enhance its effectiveness in providing information that is essential for decision making and assessing an entity's accountability. The provisions in GASB 103 are effective for fiscal years beginning after June 15, 2025.

(2) **Summary of Significant Accounting Policies:** (Continued)

(r) **Due from related parties**—In accordance with an agreement executed in December 2022, the Research Foundation participates in the long-term investment pool of the Florida State University Foundation (the FSU Foundation). Funds are considered fully liquid and can be redeemed with a notice between 60 and 180 days. Decisions regarding the types of instruments and the portion of the Research Foundation's portfolio invested in each are in accordance with policies approved by the FSU Foundation Board and/or its Investment Committee. Performance is not guaranteed by the FSU Foundation. Therefore, risks are present which may adversely affect the value of this investment. An annual administrative fee of 75 basis points is paid to the FSU Foundation quarterly. The fair value of this investment at June 30, 2024 and 2023, was \$131,165,187 and \$122,184,657, respectively. Earnings are reported as investment income.

Further details regarding the investment holdings and activities of the FSU Foundation are included in the note disclosures of the FSU Foundation's annual financial statements, which may be found at http://foundation.fsu.edu/about/financial-information.

(s) **Subsequent events**—The Research Foundation evaluated all events and transactions that occurred from July 1, 2024 through October 14, 2024, the date the financial statements were available for issuance. No additional events have been recognized or disclosed.

(3) **Deposits Held with Florida State University:**

Deposits held with the University consist of deposit balances related to the architectural and engineering design agreement for the Inter-disciplinary Research and Commercialization Building (IRCB) entered into on May 4, 2015, and subsequent deposits made thereafter. As of the years ended June 30, the deposits held with Florida State University were as follows:

		June 30,						
	2024			2023				
Beginning Balance	\$	45,036,023	\$	45,205,665				
Additions		820,628		850,267				
Deductions		(31,866,300)		(1,019,909)				
Ending Balance	\$	13,990,351	\$	45,036,023				

(4) **Deposits and Investments:**

Current investments have maturities of one year or less. Current investments consist of SBA Florida PRIME Money Market Pool and accounts held by the FSU Foundation. Non-current investments have maturities of greater than one year. As of June 30, 2024, non-current investments consist of equity interests in three external companies. As of June 30, 2023, non-current investments consist of equity interest in two external companies and a commercial real estate property in which the sole purpose is to generate cash flows.

Fair value of investments—In general, investments are reported at fair value when available. The Research Foundation categorizes the fair value measurements of its investments based on the hierarchy established by generally accepted accounting principles. The fair value hierarchy, which has three levels, is based on the valuation inputs used to measure an asset's fair value:

Level 1 – Inputs are quoted prices in active markets for identical assets.

- Stock shares in an external company traded on an active market. The Research Foundation does not exercise significant influence over the operations and financial policies of the partnership.
- Level 2 Inputs are significant other observable inputs.
- Level 3 Inputs are significant unobservable inputs.
 - The real estate investment is valued using a combination of valuation methods including a professional appraisal and estimated capitalization value based on actual revenues.
 - The amounts held by the FSU Foundation are valued at the Research Foundation's ownership of a share of an investment pool, not the underlying securities. The Research Foundation relies on policies developed and administered by the FSU Foundation for managing interest rate, credit, and foreign currency risk for the accounts invested in their investment pools.

Investments not reported at fair value:

- Investments in 2a7-like external investment pools are reported at amortized cost.
- Investments in external, non-public companies are recorded at cost. The Research Foundation
 does not exercise significant influence over the operations and financial policies of the
 partnership.

(4) **Deposits and Investments:** (Continued)

		Fair Value Measurements Using						
As of June 30, 2024	Reported Value Level 1		Level 1	Level 2		Level 3		
Investments by Fair Value Level								
Due from related party- restricted investment	\$ 41,904,500	\$	-	\$	-	\$ 41,904,500		
Due from related party- investment	89,260,687		-		-	89,260,687		
Partnership investment	25,800		25,800		-	-		
Total Investments by Fair Value Level	\$131,190,987	\$	25,800	\$	-	\$131,165,187		
Investments not reported at fair value								
SBA Florida PRIME (amortized cost)	\$ 46,375,463							
Partnership investment (cost)	1,287,715							
Total investments not reported at fair value	47,663,178							
Total Investments	\$ 178,854,165							

			Fair Val	ue Mo	easurei	nents Using	
As of June 30, 2023	Reported Value		Level 1		evel 2	Level 3	
Investments by Fair Value Level							
Domestic equity mutual funds	\$ 44,869,000	\$	-	\$	-	\$ 44,869,000	
Domestic bond mutual funds	77,315,657		-		-	77,315,657	
Real estate investment	3,730,000		-		-	3,730,000	
Partnership investment	37,625		37,625		-	-	
Total Investments by Fair Value Level	\$ 125,952,282	\$	37,625	\$	-	\$125,914,657	
Investments not reported at fair value							
SBA Florida PRIME (amortized cost)	\$ 38,477,945						
Partnership investment (cost)	1,137,715						
Total investments not reported at fair value	39,615,660						
Total Investments	\$ 165,567,942						

(4) **Deposits and Investments:** (Continued)

At June 30, 2024, the Research Foundation has the following investments and maturities:

		<u>Years</u>							
	Reported Value	Less Than 1	an 1 1-5		1-5 6-10			re Than 10	
Money Market Accounts	\$ 46,375,463	\$ 46,375,463	\$	-	\$	-	\$	-	
Due from related party- restricted investment	41,904,500	41,904,500		-		-		-	
Due from related party- investment	89,260,687	89,260,687		-		_		_	
Partnership investment (cost)	1,287,715	No Maturity		_		-		-	
Partnership investment (FMV)	25,800	25,800		-		-		-	
	\$178,854,165	\$177,566,450	\$	-	\$	-	\$	-	

Money Market Accounts includes \$46,375,463 invested in SBA Florida PRIME with a Weighted Average Maturity (WAM) of 45 days.

At June 30, 2023, the Research Foundation has the following investments and maturities:

		-	Y	ears			
	Reported Value	Less Than 1	 1-5		5-10	Mo	re Than 10
Money Market Accounts	\$ 38,477,945	\$ 38,477,945	\$ -	\$	-	\$	-
Due from related party-restricted							
investment	44,869,000	44,869,000	-		-		-
Due from related party- investment	77,315,657	77,315,657	-		-		-
Commercial real estate	3,730,000	No Maturity	-		-		-
Partnership investment	1,137,715	No Maturity	-		-		-
Partnership investment (FMV)	37,625	37,625	-		-		-
	\$ 165,567,942	\$160,700,227	\$ -	\$	-	\$	-

Money Market Accounts includes \$38,477,945 invested in SBA Florida PRIME with a Weighted Average Maturity (WAM) of 37 days.

Credit risk—Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations to the Research Foundation. In accordance with the Research Foundation's investment policy, the minimum average credit quality rating of a bond mutual fund shall be investment grade or higher, or BBB/Baa or higher. Funds held by the FSU Foundation are governed by their policy to manage credit risk in an appropriate manner.

(4) **Deposits and Investments:** (Continued)

As of June 30, 2024, the Research Foundation has the following debt instrument credit quality ratings:

	Reported	U.S.	AAA			Les	s than A		
	Value	Governmen	nt (AAAm)	 AA	 A	1	rated	Not	Rated
Money Market									
Accounts	\$ 46,375,463	\$ -	\$46,375,463	\$ -	\$ -	\$	_	\$	-

As of June 30, 2023, the Research Foundation has the following debt instrument credit quality ratings:

	Reported Value	U.S. Government	AAA (AAAm)	Aa	 A	 than A	Rated
Money Market Accounts	\$ 38,477,945	\$ -	\$ 38,477,945	\$ -	\$ _	\$ _	\$ -

Investment revenues consisted of the following amounts:

	Years Ended June 30,		
	2024	2023	
Realized gains on current investments	\$ 3,073,206	\$ 9,074,069	
Unrealized gains on current investments	11,595,623_	3,783,462	
Total investment revenues	\$ 14,668,829 \$ 12,857,53		

Custodial credit risk—Custodial credit risk is the risk of loss attributed to the magnitude of the Research Foundation's investments held by outside parties. Deposits with financial institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000 per depositor or collateralized with securities in Florida's multiple financial institution collateral pool pursuant to Chapter 280, Florida Statutes. At June 30, 2024, the carrying amount of deposits totaled \$397,761. At June 30, 2023 the carrying amount of deposits totaled 457,975. The Research Foundation has not experienced any losses in such accounts.

Partnership investment—The Research Foundation has invested in equity holdings in three companies that are in the business of producing materials resulting from intellectual property of Florida State University. Two holdings are measured at cost (Private Company) and the other at fair market value (Public Company). Holdings are reported as a non-current investment on the Statements of Net Position.

During the year ended June 30, 2024 and 2023 the Research Foundation's equity interest in one Private Company was approximately 34% of the total shares outstanding with a recorded value of \$1,137,715 for both years.

(4) **Deposits and Investments:** (Continued)

During the year ended June 30, 2024, the Research Foundation obtained a future equity interest of \$150,000 in an additional Private Company. As the organization is in the process of incorporating, shares have not been issued.

The Public Company went public in fiscal year 2023. The Research Foundation owns approximately 5% of all shares outstanding at a value of \$25,800 and \$37,625 as of June 30, 2024 and 2023, respectively.

Concentration of credit risk—The financial instruments exposed to concentrations of credit risk consist primarily of cash, cash equivalents, and investments. All investment transactions have credit exposure to the extent that a counterparty may default on an obligation to the Research Foundation. Credit risk is a consequence of carrying investment positions. To manage credit risk, the Research Foundation limits its exposure by investing primarily in the SBA investment pools, which invest in higher quality investments with varying maturity rates.

As of June 30, 2024, Standard and Poor's Ratings Services assigned its "AAAm" principal stability fund rating to Florida PRIME. The occurrence of an event that has a material impact on liquidity or operations of the trust fund can cause limits on contributions or withdrawals. During the fiscal year there were no redemption fees or maximum transaction amounts, or any other requirements that serve to limit a participant's daily access to 100% of their account value. Separate financial statements for the pool are available by contacting the Florida State Board of Administration.

Interest rate risk—Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. In accordance with its investment policy, the Research Foundation minimizes interest rate risk by limiting the average duration of the fixed income portfolio to not exceed the average duration of the broad US fixed income market – approximately six years as well as a maturity limit of nine years.

Foreign currency risk—Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or deposit. The Research Foundation has no formal investment policy with regard to foreign currency risk for the investments. The Research Foundation was not exposed to foreign currency risk as of June 30, 2024 and 2023.

(5) **Commitments:**

The Interdisciplinary Research and Commercialization Building (IRCB) is nearing the end of its construction phase. Tenants are expected to start occupying the building in Spring 2025. With total construction costs rising to around \$130 million, the Research Foundation has agreed to cover some additional expenses if no other funding is secured. However, this future commitment has not yet been finalized.

(6) <u>License Fees & Royalty Receivables, Grant Receivables, and Accounts Receivable:</u>

License fees and royalties receivables consist of the following as of the years ended June 30:

As of June 30,	 2024	 2023
License fees and royalties receivable, gross	\$ 194,973	\$ 304,916
Allowance for doubtful accounts	(20,000)	(189,833)
License fees and royalties receivable, net	\$ 174,973	\$ 115,083

Grants receivables consist of the following as of the years ended June 30:

As of June 30,	 2024	 2023
Grants receivable, gross	\$ 1,301,202	\$ 2,431,051
Allowance for doubtful accounts	-	-
Grants receivable, net	\$ 1,301,202	\$ 2,431,051

Accounts receivable – other consists of the following as of the years ended June 30:

As of June 30,	 2024	 2023
Due from Florida State University, gross	\$ 298,475	\$ 146,869
Patent & license cost reimbursement receivable, gross	191,762	463,496
Rent	118,321	3,061
Allowance for doubtful accounts	-	-
Accounts Receivable – other, net	\$ 608,558	\$ 613,426

(7) <u>Designated Unrestricted Net Position:</u>

Designated unrestricted net position balances are reserved by the Board for special use. The Board may rescind its action at any time. Since these designations are not the result of donor-imposed or contractual restrictions, they are reflected as a component of unrestricted net position in the Statement of Net Position. The Research Foundation's Board has designated portions of the unrestricted net position for the following purposes:

As of June 30	 2024	2023
Designated		
Building Maintenance & Equipment Reserve	\$ 3,534,583	\$ 3,305,497
Building Vacancy & Renovation Reserve	1,533,075	1,057,933
Building Debt Guaranty Reserve	1,003,413	972,413
Inter-disciplinary Research & Commercialization Building	6,892,637	4,197,638
Research Enhancement	4,342,449	1,927,797
GAP Program	578,587	315,936
Total Designated	17,884,744	11,777,214
Total Non-Designated	90,053,730	113,119,582
Total Unrestricted Net Position	\$ 107,938,474	\$ 124,896,796

(8) Notes Receivable:

On August 15, 2018, the Research Foundation provided an \$8,000,000 loan bearing interest of 3.25% to the Florida State University Board of Trustees for and on behalf of its Department of Intercollegiate Athletics (the Department) to fund the Seminole Golf Course and Club Capital Improvement Project. The promissory note calls for monthly payments of \$123,778 beginning January 15, 2019, and ending on December 15, 2024, with interest accruing from August 15, 2018, through the first payment on January 15, 2019. In March 2024, the Department fully repaid the remaining balance of the loan. As of June 30, 2023, the note receivable balance was \$2,174,548.

On June 4, 2021, the Research Foundation provided a \$12,000,000 loan bearing interest of 3.25% to the Florida State University Real Estate Foundation to fund the purchase of the Champions Hall living facilities. The promissory note calls for monthly payments of \$52,225 beginning August 1, 2021 and ending on July 1, 2028, with all remaining principal and interest payments due at that time. The note receivable balance as of June 30, 2024 and 2023 were \$11,255,196 and \$11,511,565, respectively.

On May 2, 2022, the Research Foundation issued two promissory notes totaling \$4,000,000, with amounts of \$3,000,000 and \$1,000,000, bearing interest rates of 2.98% and 4.5%, respectively. These notes are governed by a combined loan agreement. The Research Foundation provided this loan to the Leon County Research Development Authority (LCRDA) to support the construction of a research facility. The loan functions as a line of credit, allowing LCRDA to draw funds as needed, without the obligation to borrow the entire amount. Initially, the loan requires an interest-only payment, due either twelve months after the issuance date of the certificate of occupancy or forty months after the loan date, whichever comes first. Following this period, the outstanding balance will be amortized in annual installments over twelve years. Consequently, principal payments will commence no later than August 19, 2026, and conclude by August 19, 2037. As of June 30, 2024, and 2023, the loan amounts disbursed were \$4,000,000 and \$2,700,000, respectively.

(9) <u>Unearned Restricted Revenue:</u>

Unearned restricted revenue consists of the unexpended portions of contracts and grants that are being administered by the Research Foundation. Revenue is recognized only to the extent expenses are incurred in executing the applicable contracts and grants.

Changes in unearned restricted revenue from these contracts and grants consist of the following as of June 30,:

	 2024	2023
Beginning balance	\$ 9,783,948	\$ 8,984,269
Contracts and grants receipts	14,304,485	12,504,235
Restricted contracts and grants expenditures	(10,015,194)	(9,492,973)
Administrative contracts and grants expenditures	(2,224,861)	(2,211,583)
Ending balance	\$ 11,848,378	\$ 9,783,948

(10) Patent and Licensing Costs:

Patent and licensing costs activity for the years ended June 30 are as follows:

	June 30 ,			
		2024		2023
Patent and licensing costs, gross	\$	1,064,149	\$	1,455,841
Reimbursements collected and receivable, gross		(101,781)		(184,769)
Reimbursements removed due to cancellations		209,085		_
Increase in allowance for doubtful accounts		-		-
Patent and licensing costs, net	\$ 1,171,453 \$ 1,271		1,271,072	

(11) Capital Assets:

Land and land improvements:

During fiscal year 2015, Chieftan, Inc., purchased land with a building referred to as the Chieftan Green Apartment Complex (Complex) with the intention to demolish the facility and build a research building in the future after renting out the facility for a few years. During fiscal year 2016, ownership of the Complex was transferred from Chieftan, Inc., to the Research Foundation. The Complex was demolished once the leases ended July 31, 2018, and a parking lot was constructed for temporary use. The temporary parking lot is managed by Florida State University Parking and Transportation and will provide revenue to the Research Foundation. The long-term purpose of the property continues to be the building of a biomedical facility on the property. As of June 30, 2024 and June 30, 2023 the Research Foundation has \$1,467,000 recorded as land and land improvements related to the Chieftain property.

In August 2018, the Research Foundation purchased property adjacent to the Chieftan Green Apartment Complex, known as Conradi, to provide additional land for the future biomedical facility. During the 2020 fiscal year, the Research Foundation demolished the existing building and expanded the temporary parking lot from the Chieftan Green Apartment Complex property. As of June 30, 2024 and June 30, 2023, the Research Foundation had \$366,820 recorded as land and land improvements related to the Conradi property.

At June 30, 2024 and June 30, 2023, land consists of the Complex land and a donated property related to the gift annuity program as described in Note 14.

Right to Use Lease Assets:

The Research Foundation operates all or portions of seven buildings owned by the University as lessor with associated lessee arrangements with the University. See Note 13.

(11) Capital Assets: (Continued)

Other:

The Research Foundation's capital assets also consist of various other assets meeting the criteria for capitalization such as software and equipment. A comprehensive summary of capital asset activity for the year is presented below:

	Balance June 30, 2023	Increases	Decreases	Balance June 30, 2024
Capital Assets, Not Being Depreciated:				
Land	\$ 2,618,820	\$ -	\$ -	\$ 2,618,820
Construction in Progress	769,909	112,538	(882,447)	-
C				
Total Capital Assets Not Being Depreciated	3,388,729	112,538	(882,447)	2,618,820
Capital Assets Being Depreciated/Amortized:				
Right to use leased asset	30,104,732	882,546	_	30,987,278
Equipment	123,907	-	_	123,907
Computer software	79,658	_	_	79,658
Total Capital Assets Being Depreciated/Amortized	30,308,297	882,546		31,190,843
Less Accumulated Depreciation/Amortization For:				
Right to use leased asset	(18,930,148)	(1,266,093)	-	(20,196,241)
Equipment	(113,232)	(10,675)	-	(123,907)
Computer software	(79,658)			(79,658)
Total Accumulated Depreciation/Amortization	(19,123,038)	(1,276,768)		(20,399,806)
Total Capital Assets, Net of Depreciation/Amortization	11,185,259	(394,222)		10,791,037
Capital Assets, Net	\$ 14,573,988	\$ (281,684)	\$ (882,447)	\$ 13,409,857
	Balance June 30, 2022	Increases	Decreases	Balance June 30, 2023
Canital Assets Not Reing Depreciated		Increases	Decreases	
Capital Assets, Not Being Depreciated:	June 30, 2022			June 30, 2023
Land	June 30, 2022 \$ 2,618,820	\$ -	Decreases \$ -	June 30, 2023 \$ 2,618,820
· · · · · · · · · · · · · · · · · · ·	June 30, 2022			June 30, 2023
Land	June 30, 2022 \$ 2,618,820	\$ -		June 30, 2023 \$ 2,618,820
Land Construction in Progress Total Capital Assets Not Being Depreciated	\$ 2,618,820	\$ - 769,909		\$ 2,618,820 769,909
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized:	\$ 2,618,820 - 2,618,820	\$ - 769,909 769,909		\$ 2,618,820 769,909 3,388,729
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset	\$ 2,618,820 - 2,618,820 30,013,696	\$ - 769,909		\$ 2,618,820 769,909 3,388,729
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment	\$ 2,618,820 - 2,618,820 - 2,618,820 30,013,696 123,907	\$ - 769,909 769,909		\$ 2,618,820 769,909 3,388,729 30,104,732 123,907
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset	\$ 2,618,820 - 2,618,820 30,013,696	\$ - 769,909 769,909		\$ 2,618,820 769,909 3,388,729 30,104,732 123,907 79,658
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment Computer software Total Capital Assets Being Depreciated/Amortized	\$ 2,618,820 - 2,618,820 2,618,820 30,013,696 123,907 79,658	\$ - 769,909 769,909 91,036 -	\$ - - -	\$ 2,618,820 769,909 3,388,729 30,104,732 123,907
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment Computer software Total Capital Assets Being Depreciated/Amortized Less Accumulated Depreciation/Amortization For:	\$ 2,618,820 - 2,618,820 2,618,820 30,013,696 123,907 79,658 30,217,261	\$ - 769,909 769,909 91,036 - - 91,036	\$ - - -	\$ 2,618,820 769,909 3,388,729 30,104,732 123,907 79,658 30,308,297
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment Computer software Total Capital Assets Being Depreciated/Amortized Less Accumulated Depreciation/Amortization For: Right to use leased asset	\$ 2,618,820 - 2,618,820 2,618,820 30,013,696 123,907 79,658 30,217,261 (17,805,879)	\$ - 769,909 769,909 91,036 - - 91,036	\$ - - -	\$ 2,618,820 769,909 3,388,729 30,104,732 123,907 79,658 30,308,297
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment Computer software Total Capital Assets Being Depreciated/Amortized Less Accumulated Depreciation/Amortization For: Right to use leased asset Equipment	\$ 2,618,820 - 2,618,820 2,618,820 30,013,696 123,907 79,658 30,217,261 (17,805,879) (98,633)	\$ - 769,909 769,909 91,036 - - 91,036	\$ - - -	\$ 2,618,820 769,909 3,388,729 30,104,732 123,907 79,658 30,308,297 (18,930,148) (113,232)
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment Computer software Total Capital Assets Being Depreciated/Amortized Less Accumulated Depreciation/Amortization For: Right to use leased asset Equipment Computer software	\$ 2,618,820 	\$ - 769,909 769,909 91,036 - 91,036 (1,124,269) (14,599)	\$ - - -	\$ 2,618,820 769,909 3,388,729 30,104,732 123,907 79,658 30,308,297 (18,930,148) (113,232) (79,658)
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment Computer software Total Capital Assets Being Depreciated/Amortized Less Accumulated Depreciation/Amortization For: Right to use leased asset Equipment	\$ 2,618,820 - 2,618,820 2,618,820 30,013,696 123,907 79,658 30,217,261 (17,805,879) (98,633)	\$ - 769,909 769,909 91,036 - - 91,036	\$ - - -	\$ 2,618,820 769,909 3,388,729 30,104,732 123,907 79,658 30,308,297 (18,930,148) (113,232)
Land Construction in Progress Total Capital Assets Not Being Depreciated Capital Assets Being Depreciated/Amortized: Right to use leased asset Equipment Computer software Total Capital Assets Being Depreciated/Amortized Less Accumulated Depreciation/Amortization For: Right to use leased asset Equipment Computer software	\$ 2,618,820 	\$ - 769,909 769,909 91,036 - 91,036 (1,124,269) (14,599)	\$ - - -	\$ 2,618,820 769,909 3,388,729 30,104,732 123,907 79,658 30,308,297 (18,930,148) (113,232) (79,658)

(12) Royalty Allocations Payable:

Inventor's royalty allocation payable — The inventors' allocations payable is comprised of monies due to individuals responsible for the development of various patented or copyrighted research. As royalties are accrued, the Research Foundation calculates the amount due to the inventors, records an expense, and accrues a liability for this amount. Subsequent distributions are then charged against the accrued liability in the following fiscal year. As of June 30, 2024 and 2023, the inventors' allocations payable balance was \$180,007 and \$156,783, respectively.

Departmental royalty allocation payable — The inventors' department allocations payable makes up the largest piece of this liability. The department or unit of which the inventor is a member receives a percentage of royalties earned. When royalties are accrued, the Research Foundation calculates the amount due to the department and records an expense and a liability. Allocations stay on deposit with the Research Foundation and departments have authority to spend down the balance on research-related items. At year end, the payable reflects amounts earned and available to the departments. As of June 30, 2024 and 2023, the inventors' department allocations payable balance was \$1,690,629 and \$1,680,111, respectively.

(13) **<u>Leases:</u>**

The Research Foundation operates all or portions of seven buildings owned by the University as lessor with associated lessee arrangements with the University to cover related construction costs or debt service.

Materials Research Building (MRB)

The Research Foundation entered into an agreement with the University to construct the Materials Research Building. The costs of construction were to be funded primarily by the University and supplemented with additional funds by the Research Foundation. The construction of the building was substantially complete in December 2008. The Research Foundation entered into a lease agreement with the University to manage the building, with rental terms equal to the original costs expended by the Research Foundation net of University reimbursements of \$2,059,067. The right to use asset is amortized over the life of the lease, which runs through June 30, 2040. Accumulated amortization as of June 30, 2024 and 2023, is \$1,007,334 and \$941,600, respectively. Because the rental payments were made in advance during construction, there is no associated lease liability for this lease.

Aero-Propulsion, Mechatronics, and Energy (AME) Building

During fiscal year 2008, the Research Foundation entered into an agreement with the University to construct the AME Building. The costs of construction were to be funded primarily by the University and supplemented with additional funds by the Research Foundation. The construction of the building began in fiscal year 2009 and was substantially complete in December 2011. The Research Foundation entered into a lease agreement with the University to manage the building, with rental terms equal to the original costs expended by the Research Foundation net of University reimbursements of \$674,232. The right to use asset is amortized over the life of the lease, which runs through June 30, 2043. Accumulated amortization as of June 30, 2024 and 2023 is \$263,285 and \$242,059, respectively. Because the rental payments were made in advance during construction, there is no associated lease liability for this lease.

(13) Leases: (Continued)

Buildings A and B

The Research Foundation entered into an agreement with the University to guarantee bonds associated with the construction of Buildings A and B and operate these buildings as lessor. Debt service payments are secured and paid from pledged lease payments from the tenants of the Research Foundation. Under the agreements, the Research Foundation receives rents, pays part of the operating costs, and is responsible for making the debt service payments on the related bonds. Construction costs for each of these buildings were funded from bond proceeds and an associated lease liability is recorded. See Note 14 for discussion of guaranty agreements for Buildings A and B. Subsequent renovation construction costs incurred by the Research Foundation since the initial build due to tenant needs of \$6,334,000 were capitalized into the right to use lease asset and amortized over the remaining life of the lease as of the date construction was completed. The terms of the lease expire in 2031 when the associated bond held by the University matures (see Note 14). The leases for Buildings A and B are discounted at an implicit rate of 4%.

The table below summarizes future maturities of lease payments:

Year Ending June 30,	Principal	Interest	Total
2025	\$ 1,584,949	\$ 66,040	\$ 1,650,989
2026	1,601,561	66,732	1,668,293
2027	1,629,200	67,883	1,697,083
2028	429,873	17,911	447,784
2029	255,810	10,659	266,469
Total	\$ 5,501,393	\$ 229,225	\$ 5,730,618

Other Managed Properties

The Shaw Building and the buildings located at 3000 and 3200 Commonwealth are owned by the University and are either fully or partially managed/leased by the Research Foundation

The Research Foundation recognizes rental income from subleases from the properties described above in the amounts of \$3,256,877 and \$3,119,761, for the years ended June 30, 2024 and 2023, respectively. Leases where a department of the University is lessee have an annual non-cancellable term. Leases with unrelated tenants have varying terms and as of June 30, 2024 and 2023, the Research Foundation determined that these leases do not meet the thresholds set forth in their capital and right to use lease assets policy.

(14) Long Term Liabilities:

Lease Liabilities – Guaranty Agreements:

As of June 30, 2024, and 2023, the Research Foundation has assets recorded under leases (see Notes 11 and 13). Prior to 2013, the Research Foundation entered into a guaranty agreement for the issuance of Florida Board of Education Series 2001 Revenue Bonds, the proceeds of which were used to construct research and development facilities (Buildings A and B) for the benefit of the University. On January 4, 2013, the Research Foundation entered into a guaranty agreement for the issuance of \$11,920,000 of Series 2012 Revenue Refunding Bonds by the Florida Board of Governors. The proceeds, together with \$5,000,000 of available funds from the Research Foundation, were used to refund all of the outstanding Florida Board of Education Series 2001 Revenue Bonds, and to pay costs of issuance. The bonds bear interest rates ranging from 3.00% to 4.00%. The Research Foundation operates these buildings as lessor. Debt service payments are secured and paid from pledged lease payments received from the tenants of the Research Foundation. The refunding resulted in a reduction in future minimum lease payments of \$11,053,435 over the next 19 years and obtained a present value savings of \$3,792,528.

As of June 30, 2024 and 2023, lease liabilities consist of:

	June 30, 2024	June 30, 2023		
Obligations under leases Bond premium	\$ 5,405,000 460,731	\$ 6,075,000 526,550		
Total lease liability	\$ 5,865,731	\$ 6,601,550		

See Note 13 for additional disclosures related to the Research Foundation's leases.

Gift Annuity Program

In July of 2002, the Research Foundation accepted a donation of land with an appraised value at the time of donation of \$785,000. As a condition of the donation, the Research Foundation entered into a charitable gift annuity agreement with the donor. Required payments under the annuity agreement are \$67,510 per year, payable in equal quarterly payments beginning September 30, 2002. At June 30, 2024 and 2023, the annuity payable is recorded at its present value of \$142,651 and \$143,346, respectively. A discount rate of 5.1% and 4.7% is used, respectively. The annuity obligation is adjusted at the end of each year based on life expectancy tables.

Florida Statutes require that qualified organizations that enter into annuity agreements with a donor must maintain admitted assets at least equal to the sum of the reserves on its outstanding annuity agreements. In addition, the organization must maintain a surplus of 25% of such reserves. To comply with these Statutes, it is management's intention to maintain assets equal to the required reserve until the annuity obligation is satisfied.

Note payable

In April of 2022, the Research Foundation entered into a 15-year loan agreement with a national bank to finance its portion of the buildout of the Interdisciplinary Research and Commercialization Building. The total loan amount is \$44,075,000 at 2.51% interest per annum secured by a portion of the Research Foundation's investments. The investments are shown as restricted on the statement of net position. Payments on the note are made twice annually.

(14) Long Term Liabilities: (Continued)

Year Ending

The table below summarizes long term liabilities for the years ended June 30, 2024 and June 30, 2023:

					Due Within
	June 30, 2023	Additions	Deletions	June 30, 2024	One Year
Lease liability, net	\$ 6,601,550	\$ -	\$ 735,819	\$ 5,865,731	\$ 695,000
Annuity obligations	143,346	-	695	142,651	-
Note payable	40,790,000	-	2,695,000	38,095,000	2,760,000
Total long-term liabilities	\$ 47,534,896	\$ -	\$ 3,431,514	\$ 44,103,382	\$ 3,455,000
	June 30, 2022	Additions	Deletions	June 30, 2023	Due Within One Year
Lease liability, net	\$ 7,307,369	\$ -	\$ 705,819	\$ 6,601,550	\$ 670,000
Annuity obligations	162,127	-	18,781	143,346	-
Note payable	43,165,000		2,375,000	40,790,000	<u> </u>
Total long-term liabilities	\$ 50,634,496	\$ -	\$ 3,099,600	\$ 47,534,896	\$ 670,000

The table below summarizes future maturities of obligations under leases:

8			
June 30,	Principal	Interest	Total
2025	695,000	176,300	871,300
2026	720,000	148,500	868,500
2027	750,000	119,700	869,700
2028	775,000	97,200	872,200

 2029
 800,000
 73,950
 873,950

 2030-2031
 1,665,000
 75,300
 1,740,300

 Total
 \$ 5,405,000
 \$ 690,950
 \$ 6,095,950

The table below summarizes future maturities of the note payable:

Year Ending				
June 30,	Principal	Ir	nterest	Total
2025	2,760,000		956,185	3,716,185
2026	2,830,000		886,909	3,716,909
2027	2,905,000		815,876	3,720,876
2028	2,975,000		742,960	3,717,960
2029	3,050,000		668,288	3,718,288
2030-2034	16,435,000	,	2,154,082	18,589,082
2035-2036	7,140,000		269,574	7,409,574
Total	\$ 38,095,000	\$	6,493,874	\$ 44,588,874

(15) Related Party Transactions:

During the year ended June 30, 2024, the Research Foundation contributed \$900,000 to another direct service organization (DSO) of the University for operational purposes. Additionally, the FSU Foundation provided \$175,000 to the Research Foundation to support the funding of an Industry and Business Partnership position in the Office of the Vice President of Research. There were no related party transactions with other DSOs for the year ended June 30, 2023.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
Florida State University Research Foundation, Inc.
Tallahassee, Florida:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of the Florida State University Research Foundation, Inc. (the Research Foundation), as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the Research Foundation's basic financial statements, and have issued our report thereon dated October 14, 2024.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Research Foundation's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Research Foundation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Research Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Research Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

James Maore : Co., P.L.

Tallahassee, Florida October 14, 2024